

Dear :

As I have moved during the past year to upgrade the quality of our national intelligence product, I have been impressed by the importance of strong foreign-language skills among our analysts and reporters. A perceptive intelligence product requires foreign-affairs specialists well grounded in the language as well as the culture, politics, and economics of the countries they study. By the same token, analysts studying technological developments in foreign countries should be capable of original research in sources written in the languages of those countries. As my appreciation of this fact has grown, my concern over shortfalls in our cadre of linguistically qualified intelligence officers has mounted.

Since it is to universities and colleges such as yours that we look to develop the talents we need, it occurred to me that you might find useful a catalogue of some of the kinds of positions in the Intelligence Community that require foreign-language abilities. The enclosed listing of job profiles represents a cross-section of those positions. The profiles are generic descriptions, in some cases composites of many similar jobs. My thought is that you may find this information helpful in planning your foreign-language programs and in apprising students of options for Government careers.

In the longer term, I would hope to widen the channels of communication between us in order that we may work together to develop young men and women who will play vital roles in the conduct of our country's foreign affairs in the years to come. If you find the enclosed catalogue useful, we can update it for you annually. I will welcome your comments.

Yours Sincerely

Stansfield Turner

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Next 1 Page(s) In Document Exempt

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